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*Viren Chhabra
Print Leadership
Award*

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hubergroup goes

COFREE



Cobalt-free formulations for sheetfed offset printing inks

Globally the demand for ecologically optimised products is growing. Brand owners are responding by intensified efforts to not only optimise their products, but also to the packaging and other print products with respect to sustainability. In order to document the achievements in protecting environment and resources, a growing number of print products are nowadays awarded with eco-labels from governmental and non-governmental organisations.

Some Eco-labels are required to eliminate certain substances in the production process. Cobalt compounds, which promote oxidative drying of printing inks as a catalyst, are generally considered to be one of the critical criteria to prohibit an award.

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All sheetfed offset printing inks of **hubergroup** will now be available with cobalt-free formulation only. The group fulfills its corporate responsibility as printing-ink manufacturer to strengthen the sustainable development of print products and to promote certification with any of the eco-labels.

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1927-2017

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MESSAGE FROM PRESIDENT

My sincere new year wishes to all the readers, advertisers and contributors of Printing Times. Due to slow down of Indian economy our printing industry is also facing turbulent times coupled with fall in the value of rupee and the advent of digital media.

To overcome future challenges, we the printers have to find suitable solution and adapt various steps as mentioned below that will ensure the print media's survival in India for a considerable period of time.

- (i) **Digital Technology & Automation:** Resorting to digital technology and automation to drastically reduce the production cost is the need of the hour.
- (ii) **Forecast Future:** There is no alternative but to forecast uncertain future by conducting continuous research to enable one to adopt neo-trend and business opportunities.
- (iii) **United We stand:** The entire industry should stand

together to face uncertain future challenges like export/import quandary by influencing /persuading the Government authorities to frame/change policies favouring the Indian print industry.

- (iv) **Products diversification:** There is no substitute to product diversification to enable one to sustain his business so that the print media shall continue to thrive for number of years.

I congratulate the Bhopal Master Printers Association (BMPA) for successfully organising the 247th GC meeting at Bhopal. I thank all the Governing Council members who have taken part in the said meeting.

The Strength of AIFMP is determined by the level of involvement of its affiliates and members. I invite you to call or email me to share your experience, plan of action, thoughts, ideas and feedback to further improve/strengthen our Federation in coming days.

I would also invite all readers to send their feedback, inputs and articles to us to make Printing Times more responsive to their needs. Information on any important event/news connected to our industry is solicited from readers.

I look forward to hearing from you.

Dibyajyoti Kalita
President



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Editorial



Virtually every printer I meet with regarding their print software strategy mentions within the first five minutes their strong desire to easily get accurate data about their business. Some printers think this is only a software challenge: buy a reporting package, or better yet, invest in a business intelligence package. Some even think they need a database engineer on staff. Maybe even a full-time analyst who can simply respond to requests for business data on demand?

All these ideas are valid. All these ideas are for getting data and presenting it. The crux of the issue in most print businesses is that the underlying data is a mess. Clean, accurate data is not something you can buy from a vendor. It's not even something you can pay a consultant to create for you. I wish there was an easy path to getting clean business data. Your business is creating data all day, every day, in all areas; data creation in a print business is done by everyone. However, just creating and acquiring data doesn't automatically mean that it's helpful.

The executive who insists that reports be in a certain format, so everything from the Print MIS is exported into Excel and then errors are introduced into the data in the editing process.

The pressman who sometimes starts the clock on a job at makeready, and at other times when the press is up and running (depending on his mood). Data is hard to keep clean and accurate. It isn't a project with a start and a finish. It isn't a project you can give to your

smartest employee to take care of. All your employees are in the business of generating data. Employees are first and foremost trying to get their jobs done, gets orders out for customers, keep presses running. They often don't have the context of how their decisions impact the data that ends up in reports, on P&Ls, and in audits.

Data gets messy because people make data compromising decisions daily; then, before you know it, there is a lot of junk in your data. The goal is not perfection here; you don't want to get too agro about data but the goal is to put some checks and balances on the "state of your data" before it gets too bad.

One of the reasons a Print MIS implementation is so painful is that it forces you to look at your messy data. Each data object (e.g. Customers, Prospects, Hourly Rates, Estimating Standards, etc.) could be a project all on its own. It can be overwhelming and often what happens is you defer data cleansing because you just have to get the Print MIS implemented. Then data cleansing gets pushed down into a black hole where nobody owns it and nobody is focused on it. We don't really connect the frustration of "lack of accurate reporting" to our messy data.

I've talked a lot about data-driven print businesses. When you have accurate data that is accessible, you have a clear differentiation. Printers with messy data might still get useful information, but it takes a lot of work to get at it. I have seen the most amazing Excel magicians who reverse the old adage "garbage in, garbage out." This comes at a cost because if you have to work that hard to get to the data so you can make data-driven decisions, then you are slower, less responsive, and more expensive than your competitor who

has put systems in place to keep data integrity up.

We have been helping some labels and packaging customers implement online ordering for their customers. The fascinating outcome is that this project has forced these customers to not only clean up their data in their Print MIS but also adjust the way they are using their Print MIS. One of my biggest pet peeves about data is the decision to repurpose one field in a software application for another use. People do it all the time. This is very dangerous behaviour because it sets you up to have unexpected outcomes.

The other thing that completely derails data integrity is putting valuable information into Notes fields. Again, remember that your employees are just trying to get things done. People make this decision every day. They are not malicious, they are not stupid, they just don't have context and understanding how everything in the Notes field is not accessible to reports.

Data integrity and clean data definitely fall into the "couldn't be more boring" to talk about, strategize about, or implement category, but it might be one of the most important elements to competing in this data-driven world. Is this market segment making or losing us money? Do we need another resource in estimating? Is it time to add another shift in digital? These are the decisions you are faced with all the time and your data should give you really good guidance to finding the right answer, and the right investment at the right time. Please don't tell me you use your intuition; accurate, trusted data should be driving your business decisions.

P.Chander

Hon Editor

Former President-MPLA & AIFMP

247th GC Meeting at Bhopal



The 247th meeting of the Governing Council of All India Federation of Master Printers was held on 7th & 8th December 2020 at Courtyard by Marriott, Bhopal under the Chairmanship of its President Mr Dibyajyoti Kalita. The meeting was hosted by Bhopal Master Printers Association (BMPA).

Mr Ashok Gupta, President, BMPA thanked and welcomed all the members who have come from different parts of the country to attend the 247th GC meeting at Bhopal, to discuss, deliberate and resolve the issues impacting the Indian print industry. He further said tremendous changes has taken place in our print industry, and for survival one has to move and adjust with changes. He further said the team BMPA is extremely thankful to the Office Bearers for giving an opportunity to host the GC meeting at Bhopal.

Mr Dibyajyoti Kalita, President in his inaugural speech welcomed all Past Presidents, every GC and GB members and colleagues who were present at the meeting to the historical city of Bhopal. He thanked all members for giving him an opportunity to serve the Federation in the capacity of President for second term. He thanked Mr Ashok Gupta, President, Mr Manoj Agnihotri, Secretary and all the team members of BMPA, for making wonderful arrangements for holding the GC meeting and also for the convenient stay of members at beautiful and historic city of Bhopal. He added that BMPA has organized a very important press conference prior to commencement of the subject Governing Council

meeting. He also said unity is strength and requested the cooperation of all GC members in discharging his responsibilities as President of AIFMP.

He further said, he was very surprised to know that if anybody wishes to commence a new printing unit in the state of Madhya Pradesh, he could not do so, as printing business has been blacklisted by Madhya Pradesh Government. He also said that the entire printing industry should come forward and should express solidarity with printer brothers at Madhya Pradesh and should try to put pressure on the Madhya Pradesh Government to withdraw the order of blacklisting of printing business.

President said he is heading a business organization, for the past 30 years his major clients were various Government Departments and for the past five years the quantum of printing business has declined. Now it is a question of one's survival. In attending Governing Council meeting, one has to incur travelling & boarding expenses. The precious time of GC meeting must be utilized in a better manner by discussing, deliberating and resolving issues impacting the printer brothers.

He further said the Federation organizes, Romancing Print every year and recently started holding Round Table Print Circle Conclave to educate and enlighten our printer brothers on PAN India basis. He appealed to GC members that during the Governing Council meeting the issues affecting the printing industry must be discussed threadbare and to find ways & means of resolving the same. He further said at Guwahati even though there





are many printing entities however only one technician is available for servicing the printing machines.

Prof. Kamal Chopra, Past President said the matter of blacklisting of printing business by the Madhya Pradesh Government must be taken on priority basis and communication be sent to Government of Madhya Pradesh requesting them not to blacklist the printing business and if possible, delegation from Federation must meet Director (Industry) Govt. of Madhya Pradesh and apprise him of the matter and further request him to permit printing press to establish and to do printing business in Madhya Pradesh. He further suggested that the list of technicians/electricians connected with printing machines on PAN India basis be uploaded at the website of AIFMP to enable printer brothers to avail the services of such electricians/technicians if required.

Mr Balasaheb Ambekar, GC member-MMP said that the Central Govt. has contemplated an amendment in the PRB Act, whereby if a news is published in the newspaper, in a particular city/place, and if the veracity of news is challenged in the Court of Law, the printer of that newspaper will also be accountable and held liable along with publisher of newspaper in case of default, if any.

Prof. Kamal Chopra, PP said as per the prevalent rules and as per Court order if a printer is not able to produce the publisher or the person who got it printed then only, he will be held liable otherwise not.

Mr K. Rajendran, HGS requested Mr Balasaheb Ambekar to forward the said amendment to PRB Act, 1867 to enable the Federation to do the needful and also to take appropriate action.

Mr Vinay Chhajed, GC member-MMP said that in the matter of online tender, the system of reverse bidding process is playing havoc with the life of printers and requested the Federation to take requisite steps with Govt. Authorities and request them to curtail this practice.

Mr Raveendra Joshi, IPP said that we should write to the concerned Government Authorities to make Federation as confirming Authority to determine the eligibility criteria in open tender for printing related activities as

Federation and its members are well equipped to deal with these types of printing related activities.

President agreed with Mr Raveendra Joshi and said his firm used to participate in tendering process for so many years in Assam. Recently his firm was not allowed to participate in tender because of stringent eligibility conditions and for which he has obtained stay order from the Guwahati High Court.

Mr Ashwani Gupta, Hon. Treasurer said small printers cannot afford the luxury of challenging the issue in the Court of Law. He also said the conditions prescribed by Central Vigilance Committee (CVC) for tenders are not followed by some Govt. Departments.

Mr Nitin Shah, GC member-BMPA suggested that the matter of reverse bidding system can be tackled by mutual consultation between parties to the tender.

Mr Sanjay Patel said that reverse auction has become standard practice/norm of Govt. of India. However, the Federation should act like torch bearer and represent to Govt. for prescribing comparable tender conditions.

The minutes of 246th GC meeting held on September 20-21, 2019 at Hotel Hyatt Regency, Pune, were confirmed after brief discussion.

The Governing Council decided to continue this year 2019-20 the members who were co-opted last year 2018-19 into the Governing Council, under Article 14(2) (e) of the Articles of Association of AIFMP.

Mr K. Rajendran, Hon. General Secretary presented his periodic report to the August House. The activities and visits undertaken by the OBs were briefed in HGS report.

Mr Ashwani Gupta, Hon. Treasurer presented the Periodic Accounts of the Federation for the period from 16th September to 30th November 2019, which were passed and approved.

Mr Satish Malhotra, Chairman-Government Relations briefed the GC about Anti-Dumping Duty matter.

HGS informed the house that Mr Siddharth Mohan, Advocate who was looking after the CCI matter has been retained to represent the Federation before CCI.

Mr Raveendra Joshi, Chairman said that, 14th NAEP Award Function is scheduled to be held on 8th January 2020 at Hotel Westin, Mumbai.

Prof. Kamal Chopra, Chairman PAMEX gave detailed presentation about the forthcoming PAMEX at Mumbai.

President AIFMP requested Shri P C Sharma, Hon'ble Minister of Madhya Pradesh address the august gathering. The Hon'ble Minister welcomed all the members and said he was glad to know the AIFMP is the third largest employment provider in the country and praised AIFMP to be really a Master Printer. He assured the august house that he will ensure that the importance of print industry is maintained. Hon'ble Minister felicitated all those printers who had completed 50 years of service to printing industry by presenting them with trophy.

Mr Raveendra Joshi, IPP said the house that, the committee of AIFMP Bhawan had engaged the services of Mr Sidharth Mohan, Advocate to conduct due diligence of the proposed plot of land. As per the report given by the Advocate, the title of the owner of land is clear, however he has advised the Federation to obtain certain further documents from the owner of the land. Accordingly, the owner has been requested to provide those documents.

Vice-Presidents and Chairmen of respective Standing Committees presented their periodic report about the activities done.

The Poona Press Owners Association Pvt Ltd celebrated their centenary year celebrations on 21st September 2019 at Pune and a video documentary on the working of the

PPOA was screened in Marathi language. The same video documentary in English language was screened during the Governing Council for the information of the members.

A Presentation was made by the representatives of M/s Indus Analytics, on smart and intelligent, artificial mobile application for printing business for the information of the members.

Another Presentation was made by Mr Sandeep Bhargava from Paper Trade Links. He briefly explained about the function of Paper Trade Links.

Mr Satish Kulkarni, Technova Imaging Systems Pvt Ltd, made presentation on Graphic Art Chemistry.

The representatives of M/s Pidilite was made presentation on Products for E-Fluting/Sheet Pasting.

President informed the house that forthcoming 248th GC meeting will be held in first week of March 2020 at Imphal, Manipur and the meeting will be hosted by All Manipur Press Association, Manipur.

On the request of President, Mr Dev Nair, Past President proposed vote of thanks. He praised that Bhopal to be a very beautiful city. He gave distinction marks to BMPPA and its office bearers for the hospitality extended by them to all the members and making nice arrangements for holding GC meeting and also providing fine facilities for the comfortable stay of all the members. He also appreciated the President & HGS for managing the Governing Council meeting efficiently. He also complimented the Chairman of Standing Committee for excellent work done by them.



PAMEX
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Belying all apprehensions of the perceived slowdown in the economy in general and the Printing Industry in particular, PAMEX 2020 presented the face of a vibrant industry, raring to reinvent itself and ready to move forward with optimism. The 14th edition of the event saw a 15 percent growth in exhibitor area and a whopping 20 percent higher visitor turnout. But the real success story of PAMEX was “not in the increased numbers alone but also in the quality and the geographical range of visitors that it attracted,” opined Deepak Chawla, GM-Marketing, Technova. The event concluded on 9 January 2020 at the Bombay Exhibition Centre in Mumbai.

Several exhibitors reported many serious enquiries and also significant sales on the ground. The visitor enthusiasm seen a few months before the major Industry event- Drupa, held great portends for the International industry players that are looking to India to provide an even greater footfall to the International event than the 19000 printers that it sent in the last edition.

The world thought leaders converged in the parallel WPCF conference to brief the printers on new industry

trends and opportunities as they gear themselves to meet the growing challenges posed by shrinking traditional business and changing customer expectations. The industry also found time to honour its stalwarts at the VCLA award and celebrate the excellence of its printers at the NAEP Awards in glittering functions that added a lot of allure to the ongoing exhibition.

“The success of an event of this magnitude does not happen as a co-incidence. A lot of meticulous planning and hard work goes into the promotion and organising of the event. I congratulate the entire AIFMP and Print-Packaging team for pulling off a great exhibition with such élan,” said Kamal Chopra, Chairman, PAMEX who had spearheaded an International Outreach Program and a grassroots Print Odyssey in the months leading to the exhibition.

The next edition of the PAMEX will be held from 23 to 26 March 2022 at the same venue and will include a separate hall for the Label Industry Suppliers. For any further details, write to neha@print-packaging.com or visit www.pamex.in







Viren Chhabra Print Leadership Award



Shri Viren Chhabra ji the doyen of Indian print industry who worked for the statesman for more than 40 years was instrumental and responsible for modernizing and processing the printing departments of the Statesman. Shri Chhabra ji was the prominent builder, president, international goodwill ambassador and the permanent guide of

the All India Federation of Master Printers. He was the founder Editor of the Association's magazine -Printing Times. He was the first Senior Director of the US based Print Equipment Manufacturers Association known as NPES in India. At the 236th GG meeting of the AIFMP held on June 24-25, 2017 at Udaipur, Prof Kamal Chopra the then President announced the institution of the "Viren Chhabra Print Leadership Award" to honour Late Chhabra's Contribution and leadership on behalf of the Indian Print Industry. The award included a citation, a shawl and prize money of Rs 1 lakh.

The award function was held on 8th January 2020 at Hotel Westin, Mumbai. Prof Kamal Chopra, Past President-AIFMP moderated the award function.

President, AIFMP welcomed and congratulated Shri Narendra Paruchuri, Managing Director, Pragati Offset Pvt Ltd for getting the first edition of the Viren Chhabra Print Leadership Award. The entire lawn where the function was held was jam packed with the guests, visitors and spectators. Mr Narendra Paruchuri was felicitated and presented with trophy, citation, shawl and Prize money of Rs 1 lac. Mr Paruchuri addressed the gathering and expressed his thanks to Prof Kamal Chopra, Federation and Chhabra family.

The award function concluded with vote of thanks.





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INTERNATIONAL CONFERENCE



The WPCF – International conference on the theme “Redefining Printing- Brainstorm with World Leaders” was held on Wednesday, 8th January 2020 at the Westin Hotel, Goregaon, Mumbai concurrent with PAMEX 2020 for the first time at the financial hub of India.

INAUGURATION OF WPCF CONFERENCE: Prof Kamal Chopra, Past President-AIFMP inaugurated the conference and welcomed all the delegates who have come from different parts of the world. He wished Happy Birthday to everybody present at the conference and said that the two technical sessions in the conference were designed to reshape the future of world print industry and convert the business of printers into new lease of life (new birth).

Prof Kamal Chopra, requested Mr Raveendra Joshi, Immediate Past President- AIFMP and Chairman, Organizing Committee, WPCF 2020 to address the august gathering.

ADDRESS BY IMMEDIATE PAST PRESIDENT & CHAIRMAN-ORGANISING COMMITTEE, WPCF 2020: Mr Raveendra Joshi thanked Prof Kamal Chopra and wished Happy New Year to everybody present at the conference and said he was delighted, and honoured and extended his thanks to the WPCF Secretariat who have considered his request to hold the WPCF conference and Board meeting at India.

He briefed the august gathering that WPCF was established in the year 2004. He further elaborated that the World Print & Communication Forum is a collaborative platform for the world's major transnational and national printing associations to work together to promote the development and prosperity of the global printing industry. WPCF also facilitates and encourages communication with other parts of the print value chain to further develop the print and communication market through international and cross-industry collaboration and knowledge-sharing.

He concluded his address and once again expressed his thanks to the delegates who have come from different parts of the globe to attend the conference.

Prof Kamal Chopra informed the august house for the whole hearted support and effort of Mr Anil Arora, President, Print-Packaging.com for holding the WPCF conference and Board Meeting and thanked Anil for his good gesture.

Prof RajendraKumar Anayath expressed his thanks to Prof Kamal Chopra and the Federation and took the charge as moderator and addressed the distinguished delegates.

He said he was humbled and welcomed everyone who were present at the conference to the financial hub of India.

The dignitaries who spoke on the subject below from various part of the world:

Narendra Paruchuri, Chief Managing Director, Pragati Offset Pvt. Ltd., the first Winner of VCPLA : ***“Printing-Kal, Aaj aur Kal”***

Sukhdev Singh, Colgate Palmolive, Mumbai : ***“Get Print-ready to Deliver Branded Packaging in India”***

Kaz Arai, General Manager - Public Relations, The Japan Federation of Printing Industries, Japan : ***“Smart Factory for Printing Industries”***

Abdool Majid Mahomed, CEO, Printing SA : ***“Challenges facing the industry in South Africa and our new value proposition for members”***

Chang Xiaoxia, General Manager, CCDCC Culture Co., Ltd., Beijing Keyin Media & Culture Co., Ltd., China: ***“The Present situation and Transformation trend of China’s Printing Industry”***

Kaz Arai, General Manager - Public Relations, The Japan Federation of Printing Industries, Japan : ***“Current Trends in Japanese Printing Industries and the Direction it needs to Shift Towards in future”***

Beatrice Klose, Secretary General, INTERGRAF : ***“Current trends in Europe and legislative challenges facing the printing industry”***

Markus Heering, Managing Director, The German Association of Printing and Paper Technology, Germany: ***“Status quo and upcoming trends for the printing industry”***

Dr. Ashutosh Tripathi, R&D Group, National Centre for Flexible Electronics, IIT Kanpur (India) : ***“Printed Electronics – Challenges and Opportunities for India”***

Michael Makin, President & CEO, Printing Industries of America, U.S. : ***“The Current State of the US Printing Industry and Challenges and Opportunities Afoot”***

The meeting concluded with vote of thanks to the Chair.

Coinciding with World Print & Communication Forum (WPCF) held its Board Meeting for the first time in India at the Financial Hub of India, the board meeting was held on 9th January 2020 at 2.00 PM at Bombay Exhibition Centre, Goregaon, Mumbai, India.

Printers from different parts of globe attended the meeting. The under-mentioned officials participated from India at the board meeting: -

- **Mr Dibyajyoti Kalita**
President-AIFMP
- **Mr K Rajendran**
Hon. Gen. Secretary-AIFMP
- **Mr Harjinder Singh**
Chairman-International Relations-AIFMP
- **Mr Kamal Chopra**
Chairman-PAMEX 2020
- **Mr Raveendra Joshi**
Chairman-Organizing Committee WPCF 2020 and Chairman-14th NAEP 2020



14th NAEP 2020



14th NAEP 2020 – A sparkle day in the history of print industry at Mumbai Wednesday, the 8th January 2020 was memorable day for Poona Press Owners Association – on this day 14th edition of National Awards for Excellence in Printing – NAEP, one of the most sought after flagship event of All India Federation of Master Printers – AIFMP. NAEP was organised at Hotel Westin, Mumbai.

AIFMP conducted first ever NAEP ceremony in 1999 at New Delhi. Since then this award has taken precedence in promoting young and upcoming printers, paving way to reach greater heights. In due course, reflecting the importance of such an encouraging award, the number of participants, from the entire spectrum of print industry vying for this award, has increased exponentially. While creating a platform for innovators to demonstrate their expertise in aesthetics or any other latest technology, it plays a major role in inspiring others to work towards development of raw ideas.

Theme line of 14th NAEP 2020 was ‘Print Anubhuti’ which truly means Bringing Life to Print.

A total of 1515 entries were received in 53 categories from 155 printers from all over India, from large to small cities and from small to very large printers who each competed in their specific category.

The judging of entries was done by a team of 7 distinguished personalities. They worked hard for 2 full days judging every one of 1515 entries, meticulously judging them for all the aspects of print.

The judges were impressed with the kind of printing and sometimes had to make very difficult decisions when it came to deciding the winner. Some categories were not given prizes because the submissions did not merit an award.



The Judges were given a guideline to assess the specimens that were submitted for the competition.

- Aesthetic and Visual Appeal • Col rendering, Image appearance, • Quality of Print, • Registration, • Finishing,
- Use of Technology • Degree of difficulty and creativity,
- Innovation

The judges short-listed the nominees from amongst the specimens in each and every category and then listed the awards.

The final results are now shown in this magazine which should become a collectors’ item for the future and serve as encouragement to printers to strive for greater heights in the future.



NAEP Gallery



Sr. No.	Participant Name	City	Gold	Silver	Commendation Certificate	Total
1	A & M ENTERPRISE	AHMEDABAD	0	2	0	2
2	AADARSH PRIVATE LIMITED	BHOPAL	1	0	0	1
3	ADITYA PRINTING AND PUBLISHING CO.	BANGALORE	4	3	1	8
4	AKRUTI PRINT SOLUTIONS PVT LTD	PUNE	1	4	0	5
5	AKSHARA OFFSET	TRIVANDRUM	0	3	0	3
6	ALOIS GRAPHICS	KOTTAYAM	0	1	0	1
7	ANAND PRINTERS AND PACKERS	NEW DELHI	1	1	0	2
8	ANASWARA OFFSET (P) LTD	KOCHI	11	5	1	17
9	ANTZ INNOVATIONS	TRICHY	2	0	0	2
10	ARCHANA ADVERTISING PVT LTD	NEW DELHI	6	7	0	13
11	ARCHIES LTD	NEW DELHI	0	1	1	2
12	AVANTIKA PRINTERS PVT LTD	NEW DELHI	0	1	0	1
13	BRILLIANT PRINTERS PVT LTD	BANGALORE	2	2	0	4
14	CDC PRINTERS PVT. LTD.	KOLKATA	0	2	1	3
15	CHANDANA GRAPHICS	MUMBAI	0	3	0	3
16	COLOR KING ENTERPRISES	ERNAKULAM	0	1	0	1
17	DHARMANDAN OFFSET	AHMEDABAD	0	1	0	1
18	DOT N PIXEL	NEW DELHI	1	0	0	1
19	GRAPHTEK OFFSET PRINTERS	ERNAKULAM	1	0	0	1
20	GUJARAT OFFSET PVT LTD	AHMEDABAD	0	1	1	2
21	HUHTAMAKI PPL LTD	MUMBAI	1	1	0	2
22	JAK PRINTERS PVT LTD	MUMBAI	5	7	0	12
23	KASHICA	PUNE	1	0	0	1
24	KEETRONICS INDIA PVT LTD	PUNE	1	0	0	1
25	KORAL THE PRINTING COMPANY	COCHIN	1	1	0	2
26	KRISHNA DESIGNER PRINTER	JAMMU	1	1	0	2
27	KUMAR LABELS	KASNA, GREATER NOIDA	2	2	0	4
28	KUMAR PRINTERS PVT LTD	GURGAON	1	2	2	5
29	KWALITY OFFSET PRINTERS	NEW DELHI	0	1	0	1
30	LAUNCH EDUCATIONAL PRODUCTS	BARAMATI	0	1	0	1
31	LE GRIFFE OFFSET PVT LTD	AHMEDABAD	3	5	0	8
32	M.K.PRINTPACK PVT. LTD.	DAMAN	0	1	0	1
33	MALAYALA MANORAMA CO.LTD	KOTTAYAM	1	0	0	1
34	MANALI CARTON INDUSTRIES	CHENNAI	1	0	0	1
35	MANIPAL TECHNOLOGIES LTD	MANIPAL	3	1	0	4
36	MAYUR GRAPHICS	BANGALORE	0	1	0	1
37	NATIONAL ENTERPRISES	TIRPUR	0	1	0	1
38	NATIONAL PRINTING PRESS	MUMBAI	1	2	0	3
39	OM FOIL ART	NAVI MUMBAI	0	1	0	1

Sr. No.	Participant Name	City	Gold	Silver	Commendation Certificate	Total
40	OMKAR PRINTING & BINDING	PUNE	1	0	0	1
41	ORANGE PRINTERS PVT LTD	TRIVANDRUM	3	6	1	10
42	ORUMA PRINTERS & PUBLISHERS LTD	TRISSOR	1	2	0	3
43	PARAM PACKAGING PVT LTD	MUMBAI	0	1	0	1
44	PENTA OFFSET	KOTTAYAM	1	1	0	2
45	PERFECT PACKAGING	MUMBAI	1	0	0	1
46	POORNIMA PRINTERS	BANGALORE	1	0	0	1
47	PRAGATI OFFSET PVT LTD	HYDRABAD	6	4	1	11
48	PRAKASH PACKAGERS	LUCKNOW	1	0	0	1
49	PRINT VISION PRIVATE LIMITED	AHMEDABAD	2	1	0	3
50	PRINTMAN ASSOCIATES PVT LTD	SONIPAT	2	1	1	4
51	PRODON ENTERPRISES	MUMBAI	6	3	1	10
52	PUNJAB KESARI GROUP	JALANDHAR	0	1	0	1
53	R.S.GRAPHICS	CHENNAI	1	0	0	1
54	RAJAMS DIGITAL OFFSET PRINTS	CHENNAI	1	0	0	1
55	REPLIKA PRESS	KUNDLI, HARYANA	5	2	0	7
56	S.T.JOSEPH'S PRESS	THIRUVANANTHPURAM	0	1	0	1
57	SACHIN PRINTERS	PUNE	1	0	0	1
58	SAI PAKS	PUNE	1	1	1	3
59	SCREEN ARTS ENTERPRISE	MUMBAI	1	2	0	3
60	SECURE PRINT SOLUTIONS PVT LTD	HOWRAH, WEST BENGAL	1	1	0	2
61	SHREE J PRINTERS PVT LTD	PUNE	0	1	0	1
62	SONA ENTERPRISES	SALEM	0	0	1	1
63	SPECTRUM SCAN PVT LTD	MUMBAI	4	2	0	6
64	SRI KARPAGAA PRODUCTS	SIVAKASI	1	1	0	2
65	SRINIVAS FINE ARTS P LTD	SIVAKASI	3	2	0	5
66	STERLING PRINT HOUSE PVT LTD	COCHIN	0	1	0	1
67	SUPER FINE ARTS	MUMBAI	0	1	0	1
68	SYNTHESIS COMMUNICATIONS	MUMBAI	3	1	0	4
69	TCPL PACKAGING LIMITED	MUMBAI	1	0	1	2
70	THE CRANIALS PRINTERS	LUDHIANA	4	1	0	5
71	UNBOX	PUNE	0	0	1	1
72	UNITED MUTICOLOUR PRINTERS PVT LTD	PUNE	6	5	0	11
73	VIDYA LAMINATORS PVT LTD	KANPUR	0	1	0	1
74	VISHAL PRODUCTIONS PRIVATE LTD	MUMBAI	0	1	0	1
75	VISION GRAPHICS	SOLAPUR	0	1	0	1
76	YARBAL PRINT PACK PVT LTD	BELGAVI	0	1	0	1
77	ZAWARE CREATIVE ENTERPRISES PVT LTD	PUNE	1	0	0	1
			111	112	15	238

Foundation Stone Laying Ceremony



TOPA has organized a landmark event on 1st November at Hyderabad. Sri K. T. Rama Rao garu, Hon. Minister for Industries, IT and Municipal Administration has laid the Foundation Stone in a glittering function at Plot No. 148 of TOPA's one acre plot of land in the prestigious New Model Green Industrial park at Dandu Malkapur, near Ramoji Film city, for the TOPA Centre of Excellence and Telangana Printing and Packaging Cluster. Both these projects will be completed in one year.

The function was well attended by Sri G. Jagadish Reddy, Hon.ble Minister for Energy, MPs, MLAs, MLCs and other top ranking State Govt. Secretaries, TOPA members and industrialists. TOPA Centre of Excellence will have an office,

auditorium, Conference and Seminar hall, Colour & Ink Labs, latest printing machinery and equipment for giving specialized training to employees and students to ensure continuous supply of skilled personnel to the printing units in Telangana and other states. Telangana Printing and Packaging Cluster will be established after receiving the Central Govt. financial assistance and grant for the benefit of TOPA members. TOPA will continue to strive and work for the welfare of the members and the printing industry. This landmark event has been covered extensively in the electronic in prime time and print media in front pages.

TOPA has distributed the NAEP entry forms to all the printers and also requested the big printers to send their entries before the due date.

TOPA regrets to share the sad and untimely demise of its senior member and past GC member Sri B. Rajani Krishna Babu garu on 3rd November 2019. He was the Managing Director of the prestigious printing unit Caxton Offset Pvt. Ltd. at Lakdikapool, Hyderabad. To show our respect and honour to the departed soul, TOPA has organized a condolence meeting on 23rd November at Hyderabad. Sri Rajani Babu was always a source of support and guidance to TOPA and it is a great loss to us.

TOPA continues its forward march with many more landmark events planned in near future and will share the same soon.



DPA Delegation Meets Chairman-Standing Committee of EDMC



A delegation of Delhi Printers' Association, led by Hon. General Secretary Mr. Kewal Krishan Singhal, met the Chairman of the Standing Committee of East Delhi Municipal Corporation Mr. Sandeep Kapur on November 7, 2019 and submitted a memorandum to draw his attention to the problems being faced by DPA members as a result of the ongoing surveys and issuance of penalty challans for carrying out industrial activity in the basement area. The delegation appealed to the Chairman and sought his immediate intervention to ensure concrete steps by concerned officials to safeguard the business of DPA members.

JPA Elects New President



Election meeting of Jammu Printers Association (Regd.) was held on Sunday, the 29th December 2019 at Press Club, Jammu in the presence of Sh. Adarsh Pal Gupta, Past President and Vice President (North) All India Federation of Master Printers.

S. Joginder Singh of Amar Art Press was unanimously elected as President with full house endorsing his candidature. The house also authorised S. Joginder Singh to choose the other Office Bearers.

Mr. Adarsh Pal Gupta shared with members the forthcoming programmes of AIFMP, their venues and dates and urged the members to take part in them. He also informed the house about the proposals he is putting forward for the consideration of the Federation.

Mr. S. K. Gupta, Past President shared his thoughts about the necessity of the Association and the value of unity. He also traced the history of JPA in the past 55 years as a printer.

Mr. Sanjeev Vij also spoke on the occasion. Election President Sh. Om Thakur thanked the members for their cooperation.

New Office Bearers for the year 2020-21



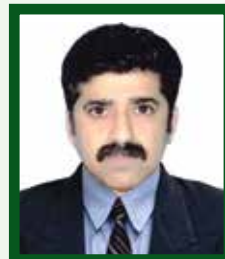
Joginder Singh
President



Sushil Sharma
Vice President



Sanjay Verma
Gen. Secretary



Sanjeev Verma
Joint Secretary



Ramesh Kapahi
Treasurer

JPA celebrates New Year



Jammu Printers Association (Regd.) celebrated New Year's eve at Press Club, Jammu. It was a new initiative.

The ceremonial cake was cut by Sh. Adarsh Pal Gupta, Vice President (North) AIFMP, Mr. S. K. Gupta, Founder Member and Past President, Sh. Sanjeev Vij, Past President, S. Joginder Singh, Past President and Ex. Vice President (North) AIFMP in the company of other Office Bearers.

After the cake cutting all the members present were served a slice of cake who relished it and proved the often repeated proverb wrong that 'you cannot have the cake and eat it too.'

7th MEGA EVENT 2019 – Printers Conclave



The continuous effort from Lucknow Printers' Association in the shape of seventh edition of Mega Event which was hosted by LPA on 22nd December 2019 at Hotel Golden Tulip to end the year 2019 at a high note with a great zest & zeal.

The chief guest of 7th Mega Event was the president of AIFMP Shri Dibyajyoti Kalita and the guest of honor was Shri Ravinder Reddy, VP – North, AIFMP. This year also Unsung Heroes Awards were given to the printers who were nominated by printing associations of Uttar Pradesh. This year 5 nominations were received which included 3 from Lucknow and one each from Kanpur and Gorakhpur.

As done in the past also LPA has continuously supported the initiative of inviting other associations and federations to participate in the Mega Event. This year 5 Associations participated in the event

Namely Uttar Pradesh Adarsh Vyapar Mandal, Small Industries & Manufacturers Association, Indian Traders & Manufacturers welfare association, ASSOCHAM UP & FICCI UP chapter. The office bearers nominated by the mentioned associations were felicitated during the event and speaking on this occasion all office bearers appreciated the effort of LPA in bringing together other

associations on one common platform and felicitating their office bearers also motivated them to work together on common issues so that desired results may be achieved for all businesses & industries.

The Chief Guest Shri Dibyajyoti Kalita spoke on the occasion that emphasis should be laid on the development of printing education and skill development programs and the federation and associations should try to initiate these programs on national level so that the printing industry is not deprived from getting the industry ready workforce for themselves. He also invited all printers to attend the PAMEX 2020 at Mumbai and also gave the presentations on Pamex to the printers.

The guest of honour Shri Ravinder Reddy also spoke on this occasion and he put forth the various schemes offered by the MSME specially useful for the printers. He also invited all printers to attend Pamex which will help printers to understand about the latest printing technologies and latest trends in printing.

The 7th Mega Event was attended by 350 + printers from Lucknow, Kanpur and other parts of Uttar Pradesh. After the first session was over the entertainment programme was started which mesmerized all the delegates present and this entertaining note ended with the serving of sumptuous cocktail dinner to all participants.



Udyog Pal conferred on Mr. Mahesh Khanna

During North Zone Printers' Meet, organized recently by the city based Offset Printers' Association (OPA), 'Udyog Pal' (Friend of Industry) award was conferred on Mr. Mahesh Khanna for his services to the growth and development of trade and industries of Punjab in general and Ludhiana in particular. The award on the behalf of OPA was presented by Prof. (Dr) Rajendrakumar Anayath, Vice Chancellor, DBC University of Science & Technology, Mr. Adarsh Pal Gupta, Vice President (North) All India Federation of Master Printers (AIFMP), Mr. Ashwani Gupta, Treasurer AIFMP and Mr Parveen Aggarwal, President OPA.

Mr. Mahesh Khanna is the General Manager of District Industries Centre, Ludhiana, but besides his routine duties as a government officer he emphasized for the establishment of as many industrial clusters at Ludhiana. He has a passion for bringing Ludhiana as the top industrial hub of India and for the purpose he is always prepared to work round the clock, ignoring the office hours and official obligations.

Considering his dedications, it was obligatory for OPA to give due honor to this unmatched government officer who is the true 'Friend of the Industry'. Speaking on the occasion, Mr. Parveen Aggarwal, President OPA said, by honouring Mr. Mahesh Khanna, the association is only



acknowledging the debt of gratitude which the printers and other industry persons owe to him.

While thanking OPA for this gesture, Mr. Mahesh Khanna said, I am only performing my duties as per the directions of the government of Punjab, however, since Ludhiana is known as the Manchester of India, I wish that the city my grow with latest and top of the art industries and in the present age of global stiff competition, I do wish that there may be more and more 'Common Facility Canters' (CFC) so that the local industry may be able to withstand the global competition and Ludhiana may grow as the major industrial hub for the global outsourced work. Mr. Khanna also elaborated the details of latest industrial policy of Punjab and assured his assistance for any kind of information or approval of any industrial project.

Star of OPA to Romi Malhotra



Offset Printers Association (OPA) presented the 'Star of OPA' award to Mr. Romi Malhotra during its annual general meeting (AGM) held recently at Hotel Park Plaza, Ludhiana. Speaking on the occasion, Mr. Parveen Aggarwal, President OPA said, Romi is a dynamic personality and is always ready for any services for the

cause of printing industry he is the path maker for OPA who served the association in various capacities and also remained the President of OPA. The award is being presented for his determined serviced for the cause of printing and packaging industry in general and OPA in particular, Mr. Aggarwal added.

The Award was presented by the national print leaders from AIFMP Mr. Ashwani Gupta, Treasure and Mr. Adarsh Pal Gupta, Vice President (North). Speaking on the occasion, Mr. Romi Malhotra said, OPA is serving the printing industry and it is considered to be one of the most active printers associations of India and the only association to get the coveted international Quality mark. I am proud to be part of this association and would like to dedicate this award to my parents as well as to the inventors of this great industry.

Inauguration of KMPA's Golden Jubilee Celebrations



January 4, 2020, was a special day for Kerala Master Printers Association. The year 2020 marked the association's much-awaited Golden Jubilee Celebrations, showcasing a grand portfolio of achievements of KMPA in the printing industry. The event was organised at the spacious The Versailles hall of hotel The Renai Cochin, Palraivattom, Ernakulam.

The occasion was graced by Mr. Dibyajyoti Kalita, President of All India Federation of Master Printers (AIFMP), who was welcomed by Hon. Gen. Secretary of KMPA, Mr. Biju Jose. Smt. Sarada Rajendran, wife of late M. Rajendran, founder President of KMPA was warmly welcomed by KMPA President Mr. R. Gopakumar as the guest of honour. On this moment Mr. O. Venugopal, Co-ordinator of KMPA had this to say. "Amma came and blessed this occasion, despite her ill-health. We are truly grateful to her".

Special invitee Mr. C. Ravinder Reddy, Vice President (South) of AIFMP spoke about the nascent Telengana Offset Printers Association (TOPA), of which he is also the President. Mr. Reddy stressed on the motivation given by KMPA to improve printing processes in the state, and printing education to students in Telengana.

All three distinguished guests, Mr. Kalita, Smt. Rajendran, and Mr. Reddy were felicitated and honoured for their invaluable contribution towards the printing industry.

Past Presidents and Past Hon. Gen. Secretaries of KMPA were honoured for their leadership and guidance. Past President late M. Rajendran (period 1970-1988) and founder President of KMPA, was posthumously honoured, with his wife Smt. Sarada Rajendran receiving the honour on his behalf. Other Past Presidents who were honoured were R. Suresh (1988-2008), O. Venugopal (2008-2012), Joseph Muttathottil (2012-2014), G. Venugopal (2014-2016), and S. Saji (2016-2018). Past Hon. Gen. Secretaries who were honoured were P. R.

Nair (1988-1998), P. S. Rajan (2012-2014), Manmohan Shenoy (2014-2016), and Rajesh.G (2016-2018).

21 senior employees of KMPA members, each of whom have completed over 35 years of service in the print industry, were awarded at the function. Those who have reached a milestone of 50 years amongst them includes A. K. Puthussery, S. T. Reddiar & Sons (62 years); Radhakrishnan V. and E. G. Sasidharan, Anaswara Offset (P) Ltd (52 years); and Narayanan Nair, Rajsree Industrial Printer (50 Years). 13 KMPA members, who have been into the print business for more than 50 years, were also awarded for standing the test of time, with their dedication and passion in the field of printing. They include S. T. Reddiar & Sons, Ernakulam (estd. 1886); Valavi & Co., Ernakulam (estd. 1899); St. Francis Press, Ernakulam (estd. 1926); Ambal Offset Printers, Palakkad (estd. 1936); Jai Hind Printers, Aluva (estd. 1946); SB Press (P) Ltd., Thiruvananthapuram (estd. 1947); St. Joseph's Press, Thiruvananthapuram (estd. 1948); The Swaraj Printers, Kochi (estd. 1948); The Union Press, Thrissur (estd. 1952), Ebenezer Printers, Thrissur (estd. 1958); Vivid Offset Printers, Thrissur (estd. 1962); Spartan Printers, Alappuzha (estd. 1970); and Viani Printings, Ernakulam (estd. 1966).

Both Mr. Kalita and Mr. Reddy spoke highly in praise of the great work done by the members of KMPA to promote the printing fraternity as a whole with their innovative and clairvoyant approach.

KMPA celebrated this event as a great awakening for promoting the best days in the printing industry for the year 2020. President of KMPA, R. Gopakumar, presided over the function.

The celebrations were drawn to an end by some great entertainment for which the credit solely goes to the ladies forum of KMPA.

KPA Romancing Print @ Kottayam



Romancing Print, the flagship event of All India Federation of Master Printers (AIFMP) was held on Sunday, 26th January, 2020 at Hotel Ceasar Palace, Kottayam, Kerala. Kottayam is the place where the first Printing Press was established in Kerala in 1821 and is known as 'Aksharanagari' (City of Letters). The event was hosted by Kerala Printers Association (KPA), one of the biggest Printers Association in India.

AIFMP National President Sri. Dibyajyoti Kalita inaugurated this National Seminar on Future of Printing and delivered keynote address. He emphasized the importance of knowing and adopting the latest technology to survive and go forward in the industry. He was very happy to see 220 odd printers attending this seminar from all the 14 Districts of Kerala.

KPA President Sri. Y. Vijayan in his presidential address, thanked AIFMP National leaders for entrusting KPA to host this prestigious event in a befitting manner.

AIFMP Vice President - South Sri. C. Ravinder Reddy, the key person behind the event, described about the objectives of Romancing Print and expressed his pride to be the part of this successful event. He appreciated the presence of many senior leaders which has added great value to the Knowledge Seminar.

AIFMP Former President & Chief Patron of KPA Sri. R. Suresh analysed the present scenario of the printing industry and shared his views as to what to do to lead in the print business.

Maharashtra Mudran Parishad President Sri. Bala Saheb Ambekar, Kerala Master Printers Association President Sri. R. Gopakumar, Secretary Sri. Biju Jose, KPA Immediate Past President Sri. P.A. Augustine delivered felicitation speeches.

KPA General Secretary Sri. P.M. Hassainar welcomed all the National leaders, the Speakers, Delegates, Sponsors and the Exhibitors. Treasurer Sri. P. Ashok Kumar proposed vote of thanks to all and everyone for their support and encouragement.

AIFMP Hon. General Secretary Sri. K. Rajendran, who supported and encouraged much for this event could not attend due to some unexpected situations.

There were Six information packed classes lead by eminent experts. As the classes were in vernacular language Malayalam, all the delegates could absorb in the true spirit and very responsive.

Sri. Pradeep Kulakkada (Print Consultant & CEO, Future Schoolz, Kochi) talked about 'Possibilities and Constraints for Small & Medium Print Entrepreneurs in India'.

Dr. Amrutharaj H. Krishnan (Prof. & Head, Dept. of Media Technology, Manipal Institute of Technology, Manipal) took class on the subject 'Enhancing Productivity through SC, HR & Time Management'.

Sri. T.S. Chandran (Deputy Director, Industries & Commerce Dept., Govt. of Kerala) described various Government Subsidy/Schemes to support and promote MSME.

Sri. Susheel George (Deputy Gen. Manger, Quality Control, Malayala Manorama) shared his experience and views on 'Future of Publications & Commercial Printing'.

Sri. Panthala Selvan (MD & G7 Expert Trainer, Pressman Academy for Print Education & Research) taught 'What Printers Should know about Print Ready Design'.

Sri. Madhu Thankassery (B.Voc. Trainer, Pavanathma College) talked on 'How to increase Print Business with Social Media'.

Romancing Print 2020 Seminar had good discussions on Technical subjects with extensive coverage. All classes were followed by a question & answer session. All printers found the proceedings very useful and interesting. There was a huge gathering of enthusiastic printers to learn and adopt the techniques and technologies for their business growth.

The seminar started at 9:30 am and wound up at 5:30 pm. It was supported by IPAMA and YES Bank.



North Zone Printers Meet at Ludhiana



Offset Printers Association (OPA) recently organized North Zone Printers' Meet at hotel Park Plaza, Ludhiana. The meet was inaugurated by the Chief Guest Prof. (Dr) Rajendrakumar Anayath, Vice Chancellor DBC University of Science & Technology, Guests of Honour Mr. Adarsh Pal Gupta, and Mr. Ashwani Gupta both from AIFMP, Mr. Mahesh Khanna, GM Industries, Ludhiana and Mr Parveen Aggarwal, President OPA. Print leaders from about 24 cities were present during this meet.

Prof. Kamal Chopra, General Secretary formally welcomed the leaders of AIFMP, Mr. Ashwani Gupta, Treasurer and Mr. Adarsh Pal Gupta, Vice President (North) for gracing the occasion and requested the President to felicitate the leaders of world's largest printers association. The Presidents and delegates of various associations were invited on the dais for introduction and to receive the felicitations.

In his welcome address, Mr. Parveen Aggarwal, President OPA said, it is my privilege to welcome the printers from different parts of this region, we are here to discuss our problems especially in the light of latest innovations and increasing global competition.

Technical seminar on "Maximizing profit within the available resources" was delivered by Prof. (Dr) Anjan Kumar Baral, former Chairman G J University of Science & Technology, Hisar. Dr Baral elaborated how to make more money from the same installed capacity, only by using some tricks and value additions. In the competitive age either you have to produce at most economical rates or do some unique or different which other are not doing,

it is the only mantra not only of success but of survival in future, Dr. Baral added.

In his address, Prof. (Dr.) Rajendrakumar Anayath, Chief Guest said, perceiving printing just as a traditional technology to 'add ink on paper' days are over. Today, jovially we ask if somebody is doing only a four colour 'Are you still in black & White?' A mere 'four colour' job has become an old 'black and white' job today. Printers want to add lot of values in their product. Modern press designs and workflow systems transformed the traditional skill based print industry into a knowledge based, application know how driven industry.

He said, today, no printer 'prints' but 'manufactures' thus he doesn't look for a printer who is with decades of experience but look for one who has a thorough knowledge base, processes and willingness to adapt change. He appreciated the idea of North Zone Printers Meet and congratulated OPA for being one of the most active printers association of India. Dr. Anayath was felicitated by presenting him memento, shawl and siropa by Mr. Ashwani Gupta, Mr. Adarsh Pal Gupta and Mr. Romi Malhotra. The event ended with the vote of thanks presented by Mr. Ashwani Gupta, he appreciated the gesture of OPA, he especially appreciated the team from Srinagar for coming in this chilling weather, he mentioned the name of Mr. Shabir Ahmed, President of Kashmir Printers Association for his devotion towards printing and packaging industry, it is due to him the association at Srinagar is active, he mentioned.



JPA Honours AIFMP Vice President (N)



Jammu Printers Association (Regd.) honoured Shri Adarsh Pal Gupta, it's past President who has been elected as Vice President (North) All India Federation of Master Printers.

Shri Adarsh Pal Gupta also exhorted the members to plan their visit to PAMEX 2020 in Mumbai in 6-9 January 2020. By participating in these exhibitions members will get updated to the latest technological advances in the printing industry which is taking place at a very rapid pace.

OPA Calendar Released



The 14th edition of OPA Calendar was released in the presence of national print leaders from All India Federation of Master Printers (AIFMP) jointly by Mr. Romi Malhotra, Sr Vice President OPA; Mr. Manoj Kalra, Joint Secretary OPA (who was also coordinator of this project); Mr. Ashwani Gupta, Treasurer, All India Federation of Master Printers (AIFMP); Mr. Parveen Gupta, President OPA; Prof. Kamal Chopra, General Secretary OPA; Mr. Adarsh Pal Gupta, Vice President (North) All India Federation of Master Printers (AIFMP); Mr. Kushl Kumar Jain, Senior Vice President OPA and Mr. Hans Raj Chopra, Finance Secretary, OPA.

Watch the slide with care and caution

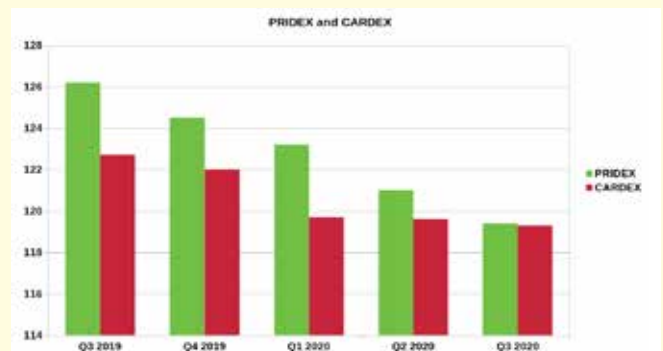
What are the latest numbers?

CRISIL has recently published the Q3 (FY2020) results for the indices PRIDEX and CARDEX. In the Q3 of FY2020, PRIDEX stands 119.4 and CARDEX at 119.3. The downward trend is apparent: year-on-year fall for PRIDEX is 6.8 per cent while CARDEX has dropped by 3.4 per cent. Quarter-on-quarter fall is 1.6 per cent for PRIDEX and 0.3 per cent for CARDEX. While the PRIDEX has steadily moved downward from its peak at 126.2 in Q3 FY2019, CARDEX has almost plateaued since Q1 FY2020 with a minimal fall of just 0.4 per cent through the three quarters.

Is the decline in input costs beneficial for us?

PRIDEX-CARDEX have declined consistently since Q3 (2019), however, the fall in PRIDEX is twice as sharper compared to the fall in CARDEX – 6.8 vs 3.4 per cent. Printers may choose to slightly lower the prices of their services and products and pass on the benefit of falling input costs while guarding the profitability of the business; however, the quarter-to-quarter decline in input costs are not particularly beneficial for the commercial printing industry – micro and smaller print businesses in particular – that is reeling under the pressure of a more widespread economic slowdown, and industry-wide shift towards packaging. CARDEX' almost flat developments since Q1 FY2020, however, underlines that the packaging printers must refrain from undercutting each other even by compromising on business bottom-line. While commercial printers can take advantage of lowering input costs, the packaging converters must watch the market trends closely to stay in sync.

"After the latest budget presentation we shall have to closely watch the movements of PRIDEX-CARDEX. The input costs will



rise, for example, for newsprint and other categories of paper, and the higher levies of taxes on stationery items will make it tougher for commercial printers," Sanjay Patel, the brain behind the duo AIFMP indices and the Project In-charge cautions, "Southward trend in the AIFMP indices clearly offers some relief to the commercial print sector, the industry overall is facing immense business pressures – including declining revenues and delayed payments from clients."

Where can you find the indices?

To know more about PRIDEX and CARDEX follow the link: <https://tinyurl.com/yayqnp2k> OR scan the QR code on the cover and bookmark it on your smartphone's Internet-browser for quick access. The detailed methodology used at computing PRIDEX and CARDEX is readily available at <https://tinyurl.com/yaqrr65m>. Please note that FY2013-2014 is the base year for the twin indices with the index value at 100.

More power to all print company owners through AIFMP-CRISIL indices!

drupa 2020: The new Speedmaster generation is here!

Heidelberger Druckmaschinen AG (Heidelberg) will be presenting its full expertise as a market and technology leader in the printing and media industry at drupa 2020, taking place from 16 to 26 June 2020 in Düsseldorf, under the slogan “Unfold your Potential”. The main focus will be on the customer and their requirements, as well as optimally developing and exploiting their business potential through the latest technologies, innovative solutions, and new business models. With a view to the key factors such as process optimization and intelligent, operator-independent productivity, Heidelberg will be presenting the next stage in a smart printing business – the Smart Print Shop.

“At drupa 2020, Heidelberg will address the increasing job complexity in the press room with the simultaneous increase in requirements for operator qualification and improved productivity. In addition to increasing the output of the printing press itself, software-supported applications, intelligent user guidance, and autonomous processes as part of an integrated solution system – or as we say, “Smart Print Shop” – will continue to grow in importance in terms of the competitiveness of the print shop”, explains Prof. Dr. Ulrich Hermann, Member of the Management Board responsible for Lifecycle Solutions and Chief Digital Officer at Heidelberg. “Heidelberg not only supplies tailored technology, from equipment to software and consumables, but also performance services aimed at increasing the performance of our customers’ overall system. With new services like Heidelberg Subscription we not only ensure the optimal technology, but also look after our customers’ available productivity. This delivers planning certainty and gives print shops the freedom they need to devote more effort to cultivating their market and innovating their offering.”

Smart Print Shop: Easy to use and highly productive

Industrialization in printing companies is on the rise, and with it the requirement for ever better integrated and digitally controlled processes – from creation and production to delivery to the end customer. A growing number of orders need to be turned around within the shortest possible time. On top of this, the industry is looking for qualified specialists who can handle these increasing challenges. Digitalization of operation and processes offers far-reaching productivity potential here. Heidelberg presented the Smart Print Shop and the innovative operating philosophy Push to Stop back at drupa 2016. It has been consistently enhanced and will reach new levels at drupa 2020 thanks to further automation and many intelligent assistants. The new Speedmaster drupa 2020 generation and the Prinect print shop workflow will open up a new dimension in economy and competitiveness for offset printing.



The most intelligent and most highly automated Speedmasters of all time

The new Speedmaster drupa 2020 generation will go into production with almost all model series as early as April 2020. All Speedmaster drupa 2020 models, in both small, medium, and large format, will be equipped as standard with the new Push to Stop functionalities and a cloud connection.

“These integrated measures will enable our customers to take the next step at drupa 2020 towards much higher productivity and process reliability. Our forecast at drupa 2016 that the industry would double its productivity by 2026 is on its way to becoming a reality, and Push to Stop is the key to this”, explains Rainer Wolf, Head of Sheetfed Product Management at Heidelberg. “We will present all kinds of technical innovations at drupa 2020 to solve our customers’ concrete problems and close gaps in the automation chain. Interesting innovations in the area of intelligent assistance systems and artificial intelligence will be an impressive display of what is already possible today and where development will lead in the coming years. We are consistently thinking beyond the printing press here also, for example in the area of printing plate logistics.”

Premiere: “Plate to Unit” – fully automatic printing plate logistics reduces the operator’s workload and ensures higher process reliability

Heidelberg will be presenting another milestone in sheetfed offset printing at drupa 2020: fully automatic printing plate logistics. Here the printing plates are provided fully automatically in the correct plate changing shaft and the used plates are removed – this is the only way to achieve consistently high productivity with short runs. As well as reducing the operator’s workload, process reliability is increased since damage caused by handling of the plates is systematically minimized.

drupa 2020 at two sites

At drupa 2020, Heidelberg will be presenting its full portfolio of innovations intended to inspire packaging, commercial, and label printers to develop their potential, whether in major companies or smaller print shops. In Düsseldorf, the digital transformation of the print and media industry will be on display with integrated solutions all the way up to the Heidelberg ecosystem.

FKCCI Delegation meets Hon'ble Prime Minister of India.



Shri C R Janardhana, President, FKCCI led a delegation consisting of Shri Perikal M Sundar, Sr. Vice President, CA I S Prasad, Vice President, Shri Tallam Venkatesh, Past President & Advisor, FAFE-2020,

Shri Ashok Kumar, Managing Committee Member and Chairman, Tourism Committee and Shri M Lokaraj, Secretary General, FKCCI and had a meeting with Shri Narendra Modi, Hon'ble Prime Minister of India in Bengaluru. Shri B S Yediyurappa, Hon'ble Chief Minister of Karnataka also participated in the meeting.



Shri C R Janardhana, President, FKCCI raised various critical issues before the Hon'ble Prime Minister relating to the Industry especially the MSME Sector. Some of the issues raised were relating to revision of NPA norms for MSMEs to 180 days, formulation of comprehensive policy for MSME, Rationalization of GST norms for job works, increase allocation for MDA Scheme for MSME and continuation of credit linked capital subsidy schemes etc.,

Shri Tallam Venkatesh, Past President explained about the proposed FKCCI Agro Food Tech Expo, 2020 (FAFE-2020) scheduled from 22nd to 26th April, 2020 with a central theme of 'Doubling Farmers' Income through Value Addition'. He explained in detail about Expo showcasing Agri Tech, Food Tech and Dairy Tech as well as the Expo being a platform to bring together farmer producer organizations, process food equipment and machinery suppliers, traders and investors.

The Hon'ble Prime Minister of India was keenly interested in the proposals submitted by FKCCI and assured all help for the industry sector especially the issues raised by the President, FKCCI.

He also was very happy that FKCCI is conducting FAFE-2020 and suggested that 'Contract Farming' be highlighted in the Expo and also to invite the States such as Sikkim which is a leading organic farm producer. He assured all help and assistance from the Union Government for the success of the Expo and was also appreciative of the Hon'ble Chief Minister of Karnataka's support in this regard.



Shri C R Janardhana, President, CA I S Prasad, Vice President, Shri Ashok Kumar, Chairman, Tourism Committee, FKCCI met Shri Narendra Singh Tomar, Hon'ble Union Minister of Agriculture & Farmers Welfare, Rural Development & Panchayati Raj, Gol briefed about FKCCI FAFE 2020 Exhibition and the Hon'ble Minister extended his support for the FAFE Exhibition.

FKCCI Delegation meets President of India



Shri C R Janardhana, President, FKCCI led a delegation consisting of Shri Perikal M Sundar, Sr. Vice President, CA I S Prasad, Vice President, and Shri Ashok Kumar, Managing Committee Member and Chairman, Tourism Committee in a meeting with H.E. Shri Ramnath Kovind, President of India at Rashtrapati Bhavan, New Delhi.

Shri C R Janardhana briefed the President of India on the historical role of the Federation in the development of Trade & Industry in Karnataka as well as the activities and Flagship Events being undertaken by the Chamber.

The President recognized the importance of the Federation in its role in the development of Trade & Industry as envisaged by its Founder Bharat Ratna Sir M Visveswaraya.

Shri C R Janardhana cordially invited the President on behalf of the Federation as a Chief Guest for the Grand Finale of

FKCCI's annual Flagship Event "MANTHAN", the Business Plan Presentation Award Programme, which motivates the graduate / post graduate students in Karnataka to initiate the startup wherein the original business proposals are rewarded.

The President was happy to note the initiative being taken by FKCCI in encouraging the youth for entrepreneurship and startups and gave positive response to be the Chief Guest for MANTHAN 2020 Grand Finale at Bengaluru.

Shri C R Janardhana also briefed the President about the FKCCI Agro Tech Food Expo 2020 (FAFE-2020) an International Event scheduled to be held from 22nd to 26th April, 2020 at Bengaluru with a Central Theme of Doubling the Farmers Income through Value Addition. Shri C R Janardhana also cordially invited the President to inaugurate the FKCCI Agro Tech Food Expo 2020 (FAFE 2020) in April, 2020 at Bengaluru.

The President was also keenly interested in the FKCCI Agro Tech Food Expo 2020 (FAFE 2020) and also positively responded to the invitation.

The President was keen to participate in FKCCI's Events following in the footsteps of his illustrious predecessors who had graced FKCCI with their presence and inaugurated and participated in many Memorable FKCCI Events at Bengaluru.

Award of Excellence for Kamal Chopra

Federation of Industrial & Commercial Organization (FICO) felicitated Prof. Kamal Chopra on the eve of 71st Republic Day on 26th January, 2020. As per their routine FICO celebrates the republic day every year to pay homage to known and unknown heroes who were instrumental for independence of our country. The brief but glittering ceremony was organized at the office of MSME-DI, Ludhiana in the presence of members and other industrialists of the city. With a member strength of more than 1900 from all parts of India, FICO is a federation of trade and industry with a mission 'FICO serves trade & industry, Trade & industry serve the Nation'.

Presenting the 'Award of Excellence' Mr. K K Seth, Chairman of FICO said, Prof. Chopra is the fine and clear example of what one can achieve with determination, sincerity and hard working. In recognition of his services towards printing industry, especially International Print Education, the Beijing Institute of Graphic Communication, China



designated Mr Kamal Chopra as Honorary Professor of BIGC-world's largest Printing University. It is for the first time ever that such a felicitation is given to a printer in India. With his vision, he changed the style of thinking of printers and has given a new shape to printing and packaging industry of India.

Speaking on the occasion, Mr. Gurmeet Singh Kolar President of FICO said, Ludhiana 'the Manchester of India' is famous world over for its industrial products and hosiery industry. The industrialists of Ludhiana proved their worth several times at every nook and corner of the world. Today we feel proud to confer the 'Award of Excellence' to Prof. Kamal Mohan Chopra for bringing Ludhiana to international map in the field of printing and packaging industry also.

Konica Minolta India highlights the cutting edge of production printing at PAMEX India 2020

Konica Minolta India has recently participated in the Pamex 2020, hosted at the Bombay Exhibition Center in Mumbai from January 6 to January 9, to underscore its technological superiority in the print and printing domain the brand showcased several state-of-the-art production printing Presses from its AccurioPress series. Live demonstrations of the AccurioPress C6100/6085, the AccurioPress C3070/3070p/3080, and the AccurioPress 6120/6136, as well as the IQ-501 Intelligent Quality Optimiser was given, on the industrial printing front the showstopper was the MGI Jet Varnish 3DS which was producing beautiful embellishments with spot UV and digital foiling capabilities also customers were excited to experience the sample gallery which was created thoughtfully keeping their businesses in mind.

PAMEX India is one of the biggest industry events for print and allied machinery sectors that bring together leading national and international print and printing businesses, OEMs, and solution providers to showcase next-generation technologies, products, and other offerings. This year's edition featured several cutting-edge label & narrow web printing presses, digital presses, web offset presses, sheet-fed offset presses, signage machinery & process equipment, apart from paper & board converting and corrugated machinery & equipment.

Speaking at the event, Mr. Ashok Sethi, Executive General Manager – Sales Production & Industrial Print Division, Konica Minolta Business Solutions India Pvt Ltd. said,



“The print and printing industry in India has been growing at a strong pace over the last couple of years. More importantly, its needs and requirements have evolved drastically and are reflecting the digital-first approach of the modern consumer market. Through prestigious industry events such as PAMEX India, we are highlighting how our best-in-class production printing presses can add value by enhancing the profitability, scope, and efficiency of print operations. We are delighted by the reception and are expecting the consumer interest shown at the event to translate into tangible business for the Konica Minolta brand.”

By participating at the event and showcasing the superlative samples created on its state-of-the-art production printers, Konica Minolta has once again highlighted the differentiation that it delivers to stakeholders in the print and printing industry. The brand highlighted how businesses can achieve efficient and more high-quality production printing operations through its machines, which are designed to maximise productivity and profitability.

Konica Minolta India expands its Office Multi-functional range

Konica Minolta Business Solution India Pvt Ltd has recently launched innovative Office Multi-functional products in Monochrome and Colour range. Today we have launched 5 Monochrome and 3 Colour models in A3 segment. Besides this we have launched 5 models in A4 segment also to help Indian businesses adapt to the pace of this change. The launch marks Konica Minolta's commitment to supporting the ongoing India's digital transformation with its technology-led office printing solutions. What makes the latest portfolio expansion even more relevant is the fact that these products have been customised to meet the specific requirements of Indian businesses. Speaking on the launch, Mr. Daisuke Mori, Managing Director – Konica Minolta Business Solutions India Pvt Ltd, said, “As a top global OEM, Konica Minolta leads the print and printing domain

when it comes to product innovation. The launch of key MFP products in India underlines our commitment to leveraging our technological superiority to deliver better value and functionality to businesses in India. The launch also underscores our mission to power India's ongoing digital transformation and help its businesses evolve their processes with new technologies.” Mr. Kuldeep Malhotra, Vice President (Office Sales & Marketing) – Konica Minolta Business Solutions India Pvt Ltd, added, “Our go-to-market strategy in India is shaped and guided by the specific requirements of its business landscape. Through the latest product launch, we aim to serve the diverse office printing needs of Indian companies of all sizes. We are confident that the advanced features and capabilities offered in our newest products will be extremely well-received by businesses across the country.”

hubergroup sets all sheetfed offset printing inks to cobalt-free formulations

Globally the demand for ecologically optimised products is growing. Brand owners are responding by intensified efforts to not only optimise their products, but also the packaging and other print products with respect to sustainability. In order to document the achievements in protecting environment and resources, a growing number of print products are nowadays awarded with eco-labels from governmental and non-governmental organisations.

Some eco-labels, **Cradle-to-Cradle** is the most important one, require non-inclusion of certain substances in the production process. Use of cobalt compounds, which promote oxidative drying of printing inks as a catalyst, are generally regarded as critical in the certification norms.

The toxicological studies on the classification of cobalt compounds have been ongoing for more than ten years. In order to be able to provide ink customers with a product portfolio that has been optimized according to ecological aspects and with which they can achieve certification by means of an environmental label, our company **hubergroup** decided to develop a cobalt-free siccative system for oxidatively drying sheetfed inks including process colours and special spot colour series like Pantone and CRS system.

These cobalt-free inks have been supplied as an alternative, with characteristics, colour distances and printability remaining unchanged. Due to less increase

in pile-temperature during the oxidative drying phase, the drying performance has even improved with the new siccative system, showing a clear optimization with regard to drying kinetics.

Rub and carboning properties have thus benefitted. Having been in use for more than three years, every single application has confirmed this success.

It is because of these positive results that the parallel production of both siccative systems is now discontinued, and all sheetfed offset printing inks from **hubergroup India** will be available only in a cobalt-free formulation approach.

hubergroup thus fulfils its corporate responsibility as a printing-ink manufacturer by strengthening the sustainable development of print products and promoting certification by any of the eco-labels.

With this complete product portfolio, **hubergroup** is one of the first printing ink manufacturers in the World to offer customers the opportunity to meet the highest environmental standards with their printed products and to have these certified according to the current environmental labels.

For more information about the company, please go to www.hubergroup.com.



Monotech Systems to display Scodix Ultra Digital Enhancement Press at Pamex 2020

India's leading manufacturer, products and solutions provider for printing and packaging industry Monotech Systems to display Scodix Ultra digital enhancement press at Pamex, Mumbai. The Scodix Ultra is the industry's most versatile digital enhancement solution, capable of delivering Scodix foil, Scodix SENSE™, Scodix Metallic, Scodix Glitter, Scodix VDP, and Scodix Cast & Cure digital enhancements, all in one system.

Scodix Foil Station is an optional module that runs in-line with the Scodix Ultra Digital Enhancement Press, delivering unmatched foil enhancement capabilities, including high gloss, embossed, variety of densities for short to medium runs, using a highly advanced, highly-efficient digital process. Scodix Foil is ideal for commercial printers, coping with short to medium runs, who today have to outsource the foil application or to use a long and expensive make ready process including molds and dies, as well as for converters doing high-end short up to medium runs.

Scodix Foil deploys a wide range of hot and cold industry standard foil films, coupled with a variety of substrates, including offset, digital, plastics, laminated/non-laminated,

and coated/Without coating Applications include business/greeting cards, folders, book covers, brochures, labels, packaging and more.



Ajeet Pareek, Product Head – Scodix, Monotech Systems says, "Indian Printing and Packaging market appreciates quality and precision, making the Scodix Ultra an ideal match for both their production needs and their business acumen. The continuing need for digital service providers to further differentiate themselves is apparent in every industry market, and Scodix serves this need via digital enhancement solutions that have earned a worldwide reputation for delivering pinnacle and unmatched quality. Scodix Ultra Pro with Foil is a worldwide proven product with over 250 installations worldwide, over 30 installations in India. Pamex provides us with another opportunity to showcase the product and shine more."

Heidelberg highlights Gallus Labelmaster 440 at Avery Dennison Innovation and Knowledge Centre, India



Heidelberg India organized a spectacular two-day 'Label and More' event at the Avery Dennison Innovation and Knowledge Centre (ADIKC), shining the spotlight on Gallus Labelmaster 440. Held between the 18th and 19th of December, 'Labels and More' shared valuable knowledge to help label and packaging printers navigate the next level of growth and innovation.

The knowledge-sharing sessions and live demos of the Labelmaster 440 were showcased to more than 80 printers across the labels & packaging segment, and ADIKC partners - Esko, Dupont, Flint, Royal Coat, Rotometrics, Univaco, and Tesa.

Ferdinand Resch, Senior vice president, Global key accounts - Gallus, stated, "The Labelmaster 440 fulfills some critical criteria of most label printers. With shorter print run lengths leading to several job changes and potential material waste, there is a greater need than ever before for a resource-efficient label press with shorter setup times. The Gallus Labelmaster 440 fits the bill perfectly, while also addressing key performance demands for producing self-adhesive labels, mono films, shrink sleeves, in-mould labels and cartons."

The Gallus Labelmaster is a top-selling press in its class with worldwide installations exceeding 100, since its debut two years back. A fully automated flexo press designed for the label and packaging market, the Labelmaster 440 is endowed with an intuitive operating philosophy for shorter make-readies and faster job changes.

The Gallus Labelmaster is a gearless and shaftless press with a short web path along with the latest automation-ready for Industry 4.0 – a perfect suit for labels and various other packaging market segment meeting the print needs of the market, the press is available in printing width of 340mm.

Samir Patkar, President of Heidelberg India, commented on the successful global uptake of the Labelmaster, "This is a press built for today's packaging printer, ensuring lowest wastage, brilliant performance, and highest efficiency. Configuration flexibility and agility facilitates quickest adaptability to evolving market conditions. This futuristic design of the Labelmaster protects the investment of the

printer, while providing competitive differentiation and profitable returns."

Lightweight aluminum printing cylinders fitted on the Labelmaster 440 can be quickly changed, ensuring high-speed job changes. The printing cylinders and anilox rollers are driven directly by servo drives, thanks to which, the press can accommodate a wide choice of substrates, including paper, self-adhesive materials, cardboard, Monofoil label materials and Tube laminates. A new locking system enables quick, easy and accurate positioning of printing units with absolute precision and guarantees 100% register accuracy across a wide spectrum of substrates, at all speeds.

In the two-day forum, multiple jobs were printed on the Labelmaster 440 to underscore its dexterity in handling a broad array of substrates. The print demo included a multi-color carton printed on a 200 gsm board with matt gloss varnish & die-cut, all-in-one pass; cosmetic label printed on 50 microns shrink transparent substrate with reverse printing in a single pass; and self-adhesive label with matt & gloss varnish and die-cut.

Samir Patkar added, "The modular design of the Labelmaster 440 makes it a compelling value buy. The press can be configured to meet distinct business needs. You can add a screen printing unit, Gravure print unit, hot foil stamping unit, multilayer, a die-cutting unit in print position, quick-change front loading diecutting system and more to produce premium labels or cartons. The perfect price performance ratio is indeed a classic competitive edge."

The Labelmaster 440 supports high printing speeds of up to 200 m/min. Even at high speeds, the press

produces premium print quality with high-end finishing, as the printed image is always in the register. At all times, an ink chamber optimized for high speeds, facilitates optimal ink transfer to Anilox rollers with minimal splashing and foaming.

In concluding remarks, Ferdinand Resch noted, "The ADIKC was a great platform to interact with more than 80 CEOs operating in flexo, gravure and sheetfed offset segments, and understand their challenges and needs. The forum also led to some interesting discussions with printers exploring a foray into labels, as well as converting cartons by Flexo."

Nirav of Letra Graphics "We thoroughly enjoyed the live job runs, especially the multi-substrate printing with coating, and finishing...all at a single go. It is exciting to see label printing move beyond the best."

Bhargav Jain of Monarch Graphics commented, "Heidelberg has always strived to create bespoke brand experiences for clients. This event was no exception. The Labelmaster 440 demos were impressive."

Budget 2020-21: Downloading of TDS Certificates should be optional as nobody asks for it, MSMEs suggest

As the government had sought feedback/ suggestions of people from all sectors across India for the Budget set to be presented on February 1, 2020, ideas, suggestions and requests are pouring in from industry to bring new reforms and to do away with the policies which are no longer relevant and increases “unease” of doing business in the country.

One such suggestion is related to TDS which stands for Tax Deducted at Source. It is a system introduced by Income Tax Department, under which the person responsible for making specified payments such as salary, commission, professional fees, interest, rent, etc. is liable to deduct a certain percentage of tax before making payment in full to the receiver of the payment.

In this, there is a mandatory provision to download the Certificate from TRACES Portal after the payment of the TDS, which according some MSME entrepreneurs is of no use.

On one hand when the downloaded TDS Certificate is not required for any future reference, on the other hand not downloading it invites a fine to the tune of Rs 250 per day.

Talking to KNN India, one MSME entrepreneur based in Haryana said, “This provision irritates the employer mostly Micro Small and Medium Enterprises (MSMEs) a lot. MSME units is usually a one man show and the entrepreneur already has a lot on his platter to deal with. A penalty of Rs 250 per day is incurred if the deductor fails to download TDS Certificates.”

How it makes deductor unhappy and why is it necessary, whether the downloading of form 16 and 16 A can be made optional for the deductor or not? To get an answer of these questions KNN India spoke to a Gurugram based industrialist, S K Jain, Managing Director (MD) of Solo Components Private Limited.

Jain said if all the information is available in 26 AS of the income tax, then why is it necessary to download the form from their (Income Tax) website.

“Now, the whole process is automated in the sense that now for every PAN number there is 26 AS form which is available on the net, which is kind of an account of TDS through which we can easily come to know that who has deducted TDS and when it was deducted,” he said.

He further said that now after this there is really no need of form 16 and 16 A because it is available on the net for everyone adding that ‘but the rule of downloading these

forms and the idea of basically giving it to the suppliers still exists is not required. The department has also associated a penalty, if the form is not downloaded within fifteen days.”

Putting more emphasis to his arguments, he said no body demands but the department forces us to download and questioned that “why we need to download if you (department) is already keeping the details of the same in 26 AS.”

“The department is not only charging huge amounts as a fine but also inciting people to generate papers. If my TDS is filed online and every details is online then why will I be forced to download,” he asserted.

He requested that this particular provision shouldn’t be mandatory rather downloading of TDS forms should be made optional.

“There shouldn’t be any penalty, instead downloading should be made optional so that in case if anybody asks me for the same, I will download it and give it to them,” he added.

“At least the penalty for not downloading these forms should be eliminated,” he concluded.

According to a notification by CBDT in July 2018, “It is now mandatory for all deductors to issue TDS certificates after generating and downloading the same from “TDS Reconciliation Analysis and Correction Enabling System” or TRACES Portal.”

Further, it stated that, “...it may kindly be noted that the TDS Certificates downloaded only from TRACES Portal will be valid. Certificates issued in any other form or manner will not comply to the requirements referred in the Income-tax Act 1961 read with relevant Rules and Circulars issued in this behalf from time to time.”

“...Certificate of tax deducted at source is to be furnished within fifteen (15) days from the due date for furnishing the statement of tax deducted at source. Failure to comply with the provisions of the Act will attract penalty under the provisions of section 272A of the Act, a sum of one hundred rupees for every day during which the failure continues,” the notification added. (KNN/ AKS)



To salvage sagging economy PM Modi meets MSME representatives



With continued sluggishness in Indian economy, Prime Minister Narendra Modi seems to have taken the cudgels himself to change course.

In a series of meetings with leaders of key sectors, PM Modi met representatives from MSME, FMCG and renewable energy sectors on 27th Dec 2019 at his residence in New Delhi.

In a marathon meeting lasting almost two hours and a half, the discussions were candid and free flowing, KNN learnt.

Representing MSME sector, Anil Bhardwaj Secretary General of Federation of Indian Micro and Small & Medium Enterprises (FISME) highlighted before the PM a series of short and long term intervention to rejuvenate MSMEs. To address the extreme stress being faced by MSMEs due to host of factors and slowdown, FISME demanded 'immediate re-fixation of limits both Fund and Non-Fund to 50% of turnover and the ageing period of receivables/stocks increased to 180 days, without additional collateral'.

Terming the three TReDS bill discounting platforms as transformative, Secretary General FISME presented an 11 point agenda to increase the cumulative turnover of the platforms from current level of Rs. 8000 crore to Rs. 100,000 crore in next 18 months to further ease liquidity in MSMEs.

Stressing for payment of MSME dues stuck in Corporate Insolvency Resolution Process (CIRP) under Insolvency and Bankruptcy Code as MSMEs are classified as Operational creditors, FISME presented two specific solutions to the Government.

To make Indian manufacturing competitive, FISME stressed the need to focus on the three functions of the Government which have direct bearing on cost of doing business.

FISME explained that Government had three distinct functions: As a 'Regulator', 'Provider of major inputs/ services' and 'Buyer of Goods and Services'.

"Off late Government's focus has turned on 'Ease of Doing Business' resulting into unprecedented rise of

India in World Bank's global ranking. However, the two other roles constitute the hidden part of the iceberg of cost of doing business. High cost and poor quality of key inputs provided by Government agencies such as Energy, Transport, Finance, Steel etc has a direct bearing on cost of produce in India" FISME SG told.

'The Public Procurement is almost one third of India's GDP amounting to almost US\$ one Trillion and sets the benchmark for commercial practices, technology and quality in the country. The widespread malfeasance in Public procurement is resulting in crowding out of quality and efficient manufacturers'.

FISME asked for setting up a Taskforce to assess impact of Government in business on competitiveness as well as to assess impact of Public Procurement on industrialization and exports.

To alter the adverse 'risk-reward ratio' in favour of business, FISME asked for setting up a National Feedback cum Grievance Redressal Mechanism- a mechanism using both online and offline modules, connecting State and Center seamlessly.

While recording grievances in public domain itself creates a pressure to address them fast, the systemic study of feedback periodically- say once an year, would lead to reform agenda for Government.

Further, it demanded framing of Rules under IBC for proprietorship/ partnership firms also which constituted 97% of MSME sector and were denied access to IBC as current Rules for Companies only.

Ministry of MSME constitutes Working Group to suggest changes in MSMED Act



After fourteen years, the Micro Small and Medium Enterprises Development Act 2006 may undergo a major revamp.

According to Office Memo issued by Office of Development Commissioner under Ministry of MSME on 8th Jan 2020, a Working Group has been constituted under chairmanship of Surendra Nath Tripathi, Director, Indian Institute of Public Administration (IIPA). Tripathi- a former officer of Indian Administrative Services, headed Office of DCMSME as Additional Secretary earlier and is conversant with issues confronting MSMEs.

The Working Group is 'tasked to conduct necessary study and recommend modifications that are required in the MSME (Development) Act, 2006 in order to ensure ease of doing business and sustainable growth & development of MSMEs'.

The prominent members of the Working Group include

Anil Bhardwaj, Secretary General, Federation of Indian Micro and Small & Medium Enterprises (FISME), Harsh Shrivastava- CEO, Micro Finance Institutions, Prashant Girbane, Director General, Maharashtra Chamber of Commerce, Industries & Agriculture among others.

MSME associations have been demanding changes in MSMED Act.

"Some of key provisions in the Act related to delayed payments and public procurement need to be strengthened based on the experience of last 14 years" says FISME's Anil Bhardwaj.

The MSMED Act is the cornerstone legislation for MSMEs in India. It provides for 'facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises'.

It provides the definition of MSMEs in India currently on the basis of investment in plant and machinery (excluding investment in land and building) for manufacturing and service enterprises separately.

The current thresholds of investments for manufacturing are: Micro up to 25 lac, Small up to 5 crore and Medium upto 10 crore. Corresponding thresholds for service enterprises are: Micro 10 lac, Small 2 crore and Medium 5 crore.

Although the Cabinet had cleared replacement of investment based definition with one based on turnover, yet the Act could not be amended through the Parliament. The Working group may also look into change in criteria of definition. (KNN Bureau)



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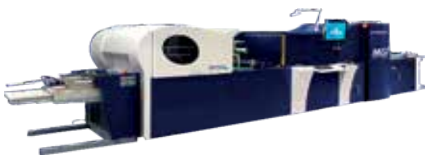


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